

Comfort Needs Analysis

On a Scale of 1 to 10, with 10 being the most important and 1 being the least is . . .

1. Even temperatures in your home?
2. Trouble-free reliability of your new equipment?
3. Knowledgeable & well trained installers on equipment installation & air leaks solutions?
4. Automatic Temperature Control that matches your daily schedule
5. Removing up to 90% of the dust and pollen in our home? (IAQ)
6. Preferential service if there ever is a problem?
7. Getting rid of excess moisture in your home?
8. Eliminating dryness in the winter?
9. Saving money on your utility bills?
10. A heating & air conditioning system that will last a long time?
11. Quiet equipment operation?
12. Extended Warranties after initial warranties expire?
13. Proven State of the Art technology?
14. Reputation of contractors that work in your home?
15. Dependable same day service/emergency service after the sale?

7-10

4-6

0-3

Customer Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Daytime Phone: _____ Evening Phone: _____

1. How long have you lived in your home? _____
How long do you plan on living here? _____
2. Have you installed any of the energy saving projects in your home? _____
New Insulation ___ Doors ___ Windows ___ Attic Ventilation
3. Are there some parts of your home that are not as comfortable as other parts of your home? _____
Upstairs? ___ Downstairs? ___ Bedrooms? ___ Other? ___
4. What would you like to improve? _____
5. Where does your family spend most of its time? _____
6. Does the noise of the current heating/cooling system bother you? _____
7. Are you happy where your air conditioner is located? _____
8. Where would you like to relocate your air conditioner? _____
9. Do you feel like you have a lot of dust in the home? _____
10. Would you like to reduce the dust in your home? _____
11. Does anyone in your family have allergies to mold, pollen, dust, pet dander? _____
12. Do you have a maintenance agreement on your current heating/cooling system? _____
13. Do you feel that it is important to have your comfort system serviced over the years ahead? _____
Why? _____
14. What temperature do you set the thermostat on in the Winter? ___ Summer? ___
15. Do you ever adjust the thermostat? ___ Why is that? _____

Frigidaire

Comforting Homes For Generations™



Whole-Home Humidifier:

Excessive dry air inside your home can dry skin, crack walls, split wood and more. Add moisture back into your home with a Frigidaire humidifier.



HEPA Filter:

Captures 99.97% of harmful airborne pollutants. You will notice a dramatic improvement in indoor air quality.



Electronic Air Cleaner:

Removes irritating airborne allergens. Indoor air quality will be fresher and more comfortable year-round.



Zoning Controls:

Zoning allows you to reduce energy costs by maintaining varied temperatures throughout your home.



Electronic Air Filter:

95% efficient and easy to maintain. Removes dust that can be damaging to the lungs.



Ultra-Violet Light:

Irradiates bacteria, viruses and mold. The most effective system available. In-duct installation ensures total home purification.

For more information, call or write your Frigidaire dealer:

16 SEER Air Conditioners & Heat Pumps



Frigidaire

Total Home Comfort and What it Means to You

Total home comfort depends on many variables. Variables such as your homes square footage, number of floors, the suns exposure on your home, the area of the country your home is located in, materials your home was constructed from, and your own personal comfort choices.

Frigidaire has developed a full line of air conditioners, heat pumps and accessories to allow you to maintain Total Home Comfort year round.

What does having a 16 SEER Air Conditioner or Heat Pump mean?

Your air conditioner or heat pump's efficiency is measured by a Seasonal Energy Efficiency Rating (SEER). The higher the SEER rating the more efficiently your unit operates. Increased efficiency translates into savings in utility costs.



Annual costs based on 36,000 Btu unit, 1500 cooling load hours, and .08/kwh. Actual costs may vary depending on climate conditions, energy rates and patterns of usage.

The Frigidaire 16 SEER Two Stage Cooling air conditioners and heat pumps feature the latest environmentally-friendly, refrigerant technology, R-410A.

Frigidaire 2-Stage Variable Speed products are the most energy-efficient, environmentally responsible products. Look for the ecoLogic™ seal.

HOW TO SELECT THE RIGHT FRIGIDAIRE COOLING UNIT FOR YOUR HOME AND LIFESTYLE

Your Frigidaire air conditioner or heat pump has been carefully designed and engineered to give you outstanding energy efficiency

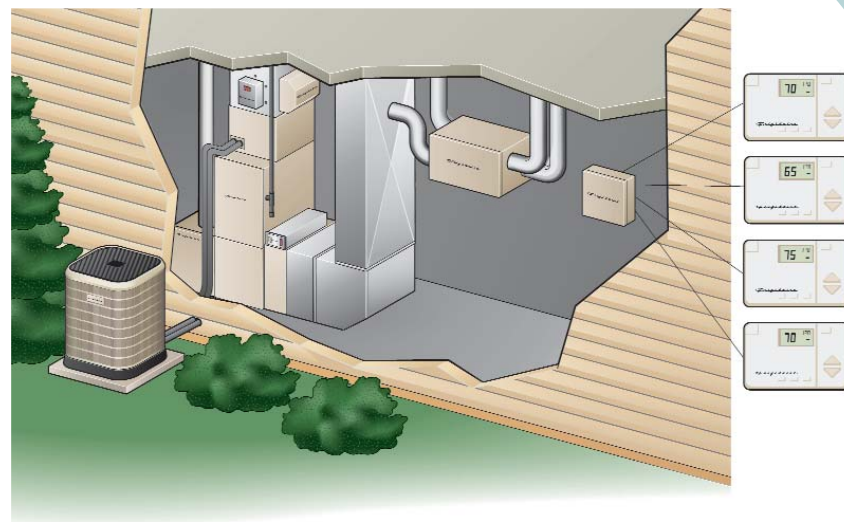
and years of trouble-free operation. No detail has been left out. Frigidaire uses only proven components like the Ultra-tech Copeland® scroll compressor. It's the leaders choice for efficiency, durability, and longevity. Just another "value added" manufacturing step built into all Frigidaire products.

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Comforting Homes For Generations™

THE ULTIMATE COMFORT SYSTEM



Since heat rises, homes with multi-levels benefit greatly from a zoning system. Zone controls divide the home into individual spaces, each with their own thermostat. When the thermostat within a zone reaches its desired level the damper to that zone is shut down, thereby eliminating vast temperature differences.

Efficient operation is what two stage, variable-speed cooling is all about. Matching the Frigidaire Ultra Series Heat Pump or Air Conditioner with an indoor section equipped with a variable speed blower motor will increase your system efficiency, provide better humidity control, and quieter operation than a standard blower motor.

16 SEER AIR CONDITIONERS & HEAT PUMPS

What are the benefits of heat pumps?

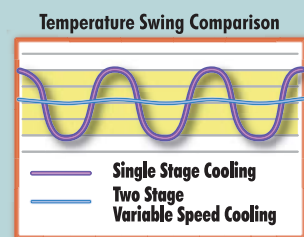
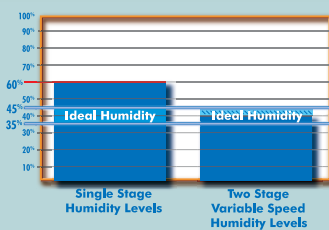
Depending on the climate you live in a heat pump may be ideal for your family. Heat pumps work similar to a conventional air conditioner with one big exception; they also provide heat in the winter. You can save 30 to 60% on energy usage during the winter months by switching to a heat pump.

What are the benefits of a split system?

The most common configuration, a split system is designed to work efficiently for cooling in any climate. Split systems have two main components, the outdoor section which is an air conditioner or heat pump. The indoor section consists of a matched air handler or coil. These two sections work together to provide top performance, maximum efficiency and comfort.

What are the benefits of two stage; variable speed cooling?

Two stage cooling products maintain a more consistent comfort level throughout your home. During the first stage, which is about 80% of the time, the unit will use about 68% of its cooling capacity. It will always start in the first stage and attempt to meet the cooling demand. This reduced capacity is enough to efficiently cool your home on mild summer days. When the temperature rises the air conditioner or heat pump automatically adjusts itself and enter the second stage to meet the increased cooling demand. A two stage, variable-speed unit runs for longer cycles and will remove up to six times more moisture than a conventional unit. The result is a more comfortable environment even at a higher thermostat setting. Thanks to two stage technology the temperature in your home will only vary a couple of degrees and you will experience quiet



Efficient operation is what two stage, variable speed cooling, is all about. Since your unit runs at the stage needed based off demand, you never pay for energy that is not needed.

Energy Definitions

SEER Seasonal Energy Efficiency Rating

Measures cooling performance on air conditioners, heat pumps and gas/electric package products.

HSPF Heating Seasonal Performance Factor

Is a measure of the average number of Btu of heat delivered for every Watt-hour of electricity used by the heat pump over the heating season.

As ratings increase, so does unit efficiency.

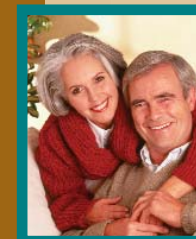
Delivering peace of mind unit after unit. Every unit is triple checked at each manufacturing stage. This is an average of 144 quality checks as your unit was built. In addition, all electrical and mechanical components are 100% fired and tested on the manufacturing line. You are assured the highest quality air conditioner or heat pump is being delivered to your home.

Extending the life of your unit. High quality does not just happen. It must be engineered from the start. All air conditioners and heat pumps are designed for maximum compressor performance.

Total comfort never felt so good or sounded so quiet. Great airflow and quiet performance are part of the Frigidaire comfort equation. A precision work of art that delivers season after season.

Aesthetically pleasing and designed for easy care. Smooth and practical lines make your Frigidaire air conditioner or heat pump eye appealing. All outdoor units are finished with a silicone-protective polyurethane finish that under goes a 950 hour salt spray test. This step helps to protect your unit from erosion 50% more than standard outdoor finishes.

Built to last. From long-lasting motor to the one-piece orifice your unit will provide years of trouble-free and reliable service.



Frigidaire Is Unsurpassed In Protection Today, Tomorrow and Always

Frigidaire units offer an incredible customer promise that protects your investment. Every product offers one of the best warranties in the industry, a 10 year limited warranty on all parts.

PLUS our proprietary Comfort Quality Pledge which states if within the first 10 years a compressor goes out we will replace the entire unit if installed with a matched Frigidaire indoor coil or air handler. Ask your Frigidaire dealer or visit www.frigidaire.net for warranty details.

Your protection starts from day one – there's nothing left to chance when you purchase a Frigidaire home comfort system. Unlike other manufacturers we don't charge you extra for peace of mind. We build it into every single unit and are proud to stand behind our promises to you. It's one of the many reasons Frigidaire has been comforting homes for generations. You grew up with us and now you can grow old with us.

Your Frigidaire expert can also tell you about extended labor protection plans that are available. They can help you decide what is best for you and your family.

the 16 SEER series AIR CONDITIONERS & HEAT PUMPS



16 SEER Ultra High-efficiency Air Conditioner

16 SEER, Up to 9.0 HSPF Ultra High-efficiency Heat Pump



Frigidaire
Comforting Homes For Generations™



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