

# Comfort Needs Analysis

On a Scale of 1 to 10, with 10 being the most important and 1 being the least is . . .

1.  Even temperatures in your home?
2.  Trouble-free reliability of your new equipment?
3.  Knowledgeable & well trained installers on equipment installation & air leaks solutions?
4.  Automatic Temperature Control that matches your daily schedule
5.  Removing up to 90% of the dust and pollen in our home? (IAQ)
6.  Preferential service if there ever is a problem?
7.  Getting rid of excess moisture in your home?
8.  Eliminating dryness in the winter?
9.  Saving money on your utility bills?
10.  A heating & air conditioning system that will last a long time?
11.  Quiet equipment operation?
12.  Extended Warranties after initial warranties expire?
13.  Proven State of the Art technology?
14.  Reputation of contractors that work in your home?
15.  Dependable same day service/emergency service after the sale?

7-10

4-6

0-3

Customer Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_

1. How long have you lived in your home? \_\_\_\_\_  
How long do you plan on living here? \_\_\_\_\_
2. Have you installed any of the energy saving projects in your home? \_\_\_\_\_  
New Insulation \_\_\_ Doors \_\_\_ Windows \_\_\_ Attic Ventilation
3. Are there some parts of your home that are not as comfortable as other parts of your home? \_\_\_\_\_  
Upstairs? \_\_\_ Downstairs? \_\_\_ Bedrooms? \_\_\_ Other? \_\_\_
4. What would you like to improve? \_\_\_\_\_
5. Where does your family spend most of its time? \_\_\_\_\_
6. Does the noise of the current heating/cooling system bother you? \_\_\_\_\_
7. Are you happy where your air conditioner is located? \_\_\_\_\_
8. Where would you like to relocate your air conditioner? \_\_\_\_\_
9. Do you feel like you have a lot of dust in the home? \_\_\_\_\_
10. Would you like to reduce the dust in your home? \_\_\_\_\_
11. Does anyone in your family have allergies to mold, pollen, dust, pet dander? \_\_\_\_\_
12. Do you have a maintenance agreement on your current heating/cooling system? \_\_\_\_\_
13. Do you feel that it is important to have your comfort system serviced over the years ahead? \_\_\_\_\_  
Why? \_\_\_\_\_
14. What temperature do you set the thermostat on in the Winter? \_\_\_ Summer? \_\_\_
15. Do you ever adjust the thermostat? \_\_\_ Why is that? \_\_\_\_\_

## Frigitidair

Comforting Homes For Generations™



### Whole-Home Humidifier:

Excessive dry air inside your home can dry skin, crack walls, split wood and more. Add moisture back into your home with a Frigitidair humidifier.



### HEPA Filter:

Captures 99.97% of harmful airborne pollutants. You will notice a dramatic improvement in indoor air quality.



### Electronic Air Cleaner:

Removes irritating airborne allergens. Indoor air quality will be fresher and more comfortable year-round.



### Zoning Controls:

Zoning allows you to reduce energy costs by maintaining varied temperatures throughout your home.



### Electronic Air Filter:

95% efficient and easy to maintain. Removes dust that can be damaging to the lungs.



### Ultra-Violet Light:

Irradiates bacteria, viruses and mold. The most effective system available. In-duct installation ensures total home purification.

For more information, call or write your Frigitidair dealer:

\_\_\_\_\_

# 14 & 15 SEER Air Conditioners & Heat Pumps



## Frigitidair



## Total Home Comfort and What it Means to You

Total home comfort depends on many variables. Variables such as your homes square footage, number of floors, the suns exposure on your home, the area of the country your home is located in, materials your home was constructed from, and your own personal comfort choices.

Frigidaire has developed a full line of air conditioners, heat pumps and accessories to allow you to maintain Total Home Comfort year round.

## What does having a 14/15 SEER Air Conditioner or Heat Pump mean?

Your air conditioner or heat pump's efficiency is measured by a Seasonal Energy Efficiency Rating (SEER). The higher the SEER rating the more efficiently your unit operates. Increased efficiency translates into savings in utility costs.

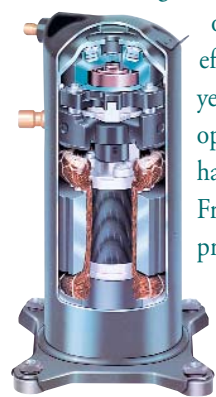


Annual costs based on 36,000 Btu unit, 1500 cooling load hours, and .08/kwh. Actual costs may vary depending on climate conditions, energy rates and patterns of usage.

**R410A** Frigidaire 14-15 SEER Split System Air Conditioners and Heat Pumps feature the latest environmentally-friendly, refrigerant technology, R-410A.

## HOW TO SELECT THE RIGHT FRIGIDAIRE COOLING UNIT FOR YOUR HOME AND LIFESTYLE

Your Frigidaire air conditioner or heat pump has been carefully designed and engineered to give you



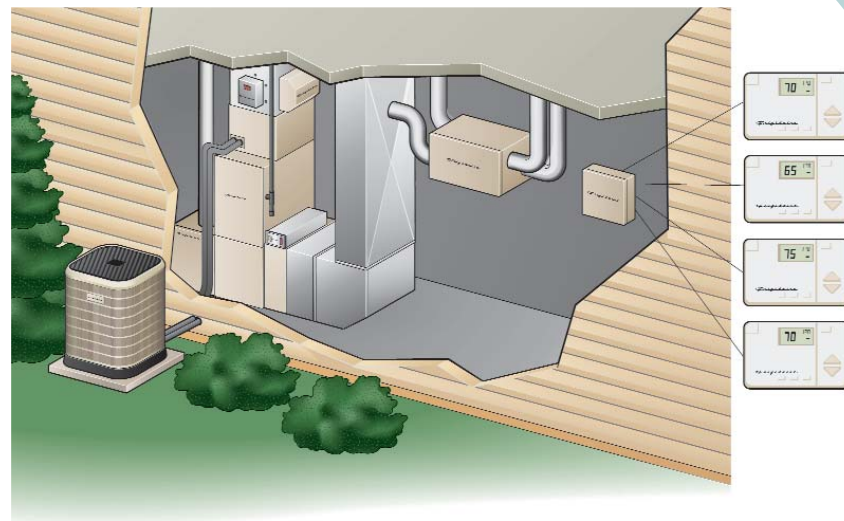
efficiency, durability, and longevity. Just another "value added" manufacturing step built into all Frigidaire products.

outstanding energy efficiency and years of trouble-free operation. No detail has been left out. Frigidaire uses only proven components like the Copeland® scroll compressor. It's the leaders choice for

*Frigidaire*

Comforting Homes For Generations™

## THE ULTIMATE COMFORT SYSTEM



Since heat rises, homes with multi-levels benefit greatly from zoning. Zone controls divide the home into individual spaces, each with their own thermostat. When the thermostat within a zone reaches its desired level the damper to that zone is shut down, thereby eliminating vast temperature differences.

Having your indoor section equipped with a variable speed blower motor will increase your system efficiency, provide better humidity control, and quieter operation than a standard blower motor.

## 14/15 SEER AIR CONDITIONERS & HEAT PUMPS

### What are the benefits of heat pumps?

Depending on the climate you live in a heat pump may be ideal for your family. Heat pumps work similar to a conventional air conditioner, with one big exception; they also provide heat in the winter. You can save 30 to 60% on energy usage during the winter months by switching to a heat pump.

### What are the benefits of a split system?

Split systems have two main components. The outdoor section is the air conditioner or heat pump. The indoor section consists of a matched air handler or coil. These two sections work together to provide top performance, maximum efficiency and comfort.

### What are the benefits of variable speed systems?

A single stage air conditioner is sized to cool your home on the hottest day of the year. It delivers 100% of its cooling capacity at all times. When you install a 14 SEER Frigidaire air conditioner or heat pump with an indoor section featuring a variable speed motor, you'll experience better comfort and lower utility costs. A Frigidaire variable speed system operates up to 15 SEER. The variable speed motor can save \$150 per year plus another \$240 in electrical costs when your thermostat is set for continuous fan operation\*. The air conditioner automatically maintains its programmed level of air flow regardless of dynamic changes in static pressure. Static pressure will change with a dirty air filter, zoning changes and obstructed supply registers as an example. Better indoor air quality is achieved quietly and inexpensively by setting the motor to run continuously at reduced air-flow levels between cooling cycles. The Frigidaire variable speed system also operates quieter than conventional motors, while reducing temperature swings, indoor moisture, and hot spots.

### Energy Definitions

#### SEER Seasonal Energy Efficiency Rating

Measures cooling performance on air conditioners, heat pumps and gas/electric package products.

#### HSPF Heating Seasonal Performance Factor

is a measure of the average number of Btu's of heat delivered for every Watt-hour of electricity used by the heat pump over the heating season.

As ratings increase, so does unit efficiency.

\* Compared to conventional blower motor based on average savings calculations at 86/kwh. Actual savings may vary according to utility rates, climate, duct work, insulation, duty cycle, and lifestyle usage patterns.

• **Delivering peace of mind unit after unit.** Every unit is triple checked at each manufacturing stage. This is an average of 144 quality checks as your unit was built. In addition, all electrical and mechanical components are 100% fired and tested on the manufacturing line. You are assured the highest quality air conditioner or heat pump is being delivered to your home.

• **Extending the life of your unit.** High quality does not just happen. It must be engineered from the start. All air conditioners and heat pumps are designed for maximum compressor performance.

• **Total comfort never felt so good or sounded so quiet.** Great airflow and quiet performance are part of the Frigidaire comfort equation. A precision work of art that delivers season after season.

• **Aesthetically pleasing and designed for easy care.** Smooth and practical lines make your Frigidaire air conditioner or heat pump eye appealing. All outdoor units are finished with a silicone-protective polyurethane finish that under goes a 950 hour salt spray test. This step helps to protect your unit from erosion 50% more than standard outdoor finishes.

• **Built to last.** From long-lasting motor to the one-piece orifice your unit will provide years of trouble-free and reliable service.



## Frigidaire Is Unsurpassed In Protection Today, Tomorrow and Always

Frigidaire units offer an incredible customer promise that protects your investment. Every product offers one of the best warranties in the industry, a 10 year limited warranty on all parts.



PLUS our proprietary Comfort Quality Pledge which states if within the first 10 years a compressor goes out we will replace the entire unit if installed with a matched Frigidaire indoor coil or air handler. Ask your Frigidaire dealer or visit us at [www.frigidaire.net](http://www.frigidaire.net) for warranty details.



Your protection starts from day one – there's nothing left to chance when you purchase a Frigidaire home comfort system. Unlike other manufacturers we don't charge you extra for peace of mind. We build it into every single unit and are proud to stand behind our promises to you. It's one of the many reasons Frigidaire has been comforting homes for generations. You grew up with us and now you can grow old with us.

Your Frigidaire expert can also tell you about extended labor protection plans that are available. They can help you decide what is best for you and your family.

## the 14/15 SEER series AIR CONDITIONERS & HEAT PUMPS



14-15 SEER, High-efficiency Air Conditioner

14-15 SEER, 8.5+ HSPF High-efficiency Heat Pump



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